

sneak peek

PROSPECTUS

ETEBA

**18th Annual
BUSINESS OPPORTUNITIES CONFERENCE
OCTOBER 3-5, 2017**

Linking businesses with opportunity



Knoxville Convention Center



Knoxville TN



ETEBA: Your Link to Opportunity

Welcome to a sneak peek at the 18th Annual Business Opportunities Conference!

Now in its 18th year, the annual ETEBA Business Opportunities Conference packs a wealth of information, networking and fun into two days of first-rate programs and activities. Each year more than 400 participants gather to learn about upcoming opportunities with prime contractors and government procurement officials in the energy, environmental and defense markets, and to build contacts and relationships with key decision makers and potential clients. The conference also provides an excellent forum for you to promote your company's capabilities, products and services. Last but certainly not least, the conference will offer technical presentations and training opportunities for technical and management staff to learn about project successes and the latest in technical and project management advances, and our Fall conference date offers more opportunities to enjoy the beauty of East Tennessee!

The goal for this year's conference is to offer a program that appeals to a broad range of technical, management, and business development professionals. Accordingly, the Conference will be structured around three tracks – Business Opportunities, Training, and Technical. The Business Opportunities track will follow a similar format to past years with panel and roundtable discussions featuring outstanding speakers who will focus on current business trends and opportunities. The Training track will offer management and technical professionals the opportunity to earn PDH's or CEU's in training modules that are relevant to today's business environment. Finally, the Technical track will feature presentations by technical professionals that showcase specialized technical expertise, unique technological advances, and project success stories. The Call for Abstracts can be found in the conference prospectus, so take advantage of this opportunity to share your technical expertise and project successes with your technical peers, potential teaming partners, and existing or potential clients!

Of course, the conference will also offer a variety of social events where attendees can relax, network, and support the local community. For starters, we're delighted to announce that we will once again host our scholarship golf tournament the day before the conference, and as always we will have evening receptions in the Exhibit Hall that will give participants the opportunity to network, meet potential clients and teaming partners, re-connect with old friends, and win door prizes while enjoying great food and entertainment. In addition, there will be other extra-curricular events that will allow participants to experience the beauty of the area, natural and otherwise!

We're excited about this year's conference, and we're looking forward to seeing you there!

